

Rethink chosen as the local partner for Kerkhoff Consulting

Rethink Management Consulting today announced that it had been chosen by Kerkhoff Consulting GmbH, one of the largest global consultancies specialising in procurement optimisation, as its local partner. As a result of this, Kerkhoff Consulting has established an office in Sandton from which Rethink will source local opportunities for procurement optimisation. These will be undertaken under Kerkhoff's lead and methodologies, using mainly Rethink resources.

“We always look to work with partners that can bring value-added opportunities for us in a particular market and share similar core values to ourselves,” commented Kerkhoff Consulting. “We believe Rethink more than fulfils these criteria and thus look forward to a mutually beneficial partnership with them going forward.”

“The capabilities offered by Kerkhoff Consulting complement many of our other activities and therefore we are delighted to be part of this new initiative,” added Kem Tissiman, Managing Director of Rethink Management Consulting.

Kerkhoff Consulting is one of the world's leading management consultancies for purchase and procurement. The group has annual revenues of about €28m; employs some 215 staff; is headquartered in Düsseldorf, Germany; and is represented worldwide in eight countries. Kerkhoff Consulting advises industrial companies in mass and made-to-order production, trade and service industries, as well as those in the public sector.

Kerkhoff Consulting is exclusively involved in procurement projects in which customers profit from experienced procurement experts. Measurable savings in procurement with immediate impact on profit are the added value of its consultancy work. Qualitative improvements arise through efficient organisational structures, individual employee training and a controlling system above and beyond the project work itself. As a matter of principle, Kerkhoff Consulting implements the project goals together with its clients.

Kerkhoff Consulting was recently voted the best German consultancy company in terms of procurement optimisation.

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Editors note

Rethink Management Consulting is an independent company that provides a set of integrated services that are aimed at helping organisations with their ongoing business

improvement and development initiatives. Rethink works closely with its clients to help identify and design business change initiatives, as well as with the management and execution thereof. Rethink's end objective is to help its clients achieve improvements in the areas of financial performance and customer service. The core services offered are process engineering, production management/productivity improvement, project management and in conjunction with Kerkhoff, procurement optimisation.

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